DECLARATION OF EVERETTE TEAL

- 1. My name is Everette Teal. I am employed as Director of Technology for the Public Schools of Robeson County, North Carolina ("PSRC"). This declaration is based on my personal knowledge and a review of PSRC's records.
- 2. I have held my current position for more than 11 years. During that time I have had primary responsibility for procuring connectivity services to meet PSRC's educational needs, including through participation in the E-rate program.
- 3. At the end of 2006, PSRC commenced, under my direction, a competitive bidding process for a multi-year contract to purchase broadband Internet access service. PSRC's request for proposal was open to all providers for 28 days, during which time PSRC received two competing bids.
- 4. After carefully considering the two proposals, PSRC selected Time Warner Cable's proposal. The basis for that decision was the major price disparity between the two bids. In particular, the alternative provider's bid was more than 50 percent higher than Time Warner Cable's bid.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge.

Executed this 12th day of December, 2016.

Everette Teal

Director of Technology

Public Schools of Robeson County